


## Memorandum

BOARD  
APPROVED

MAY 24 2016

BY \_\_\_\_\_ 

**To:** Dr. V. Sue Cleveland, Superintendent  
**CC:** File  
**From:** Tom Weeks, Chief Procurement Officer   
**Date:** May 19, 2016  
**Re:** Award of RFP#2016-014-IT "TELECOMMUNICATIONS AND INTERNET  
ACCESS SERVICES"

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Dear Dr. Cleveland, please be advised that Purchasing has received seven ( 7 ) proposals for the purchase of telecommunications and internet access services as described with RFP#2016-014-IT. The offerors are as follows:

Cable One  
Light Stream Networks  
Allied  
Century link  
Conterra Ultra Broadband  
Zayo  
Level 3 Communications

The offers were evaluated in accordance with the RFP evaluation criteria by a team consisting of four members from the Information Technologies department. Based upon the final scoring results, the Procurement Department recommends to the Board approval of the following vendor to provide the desired telecommunications and internet access services: **Conterra Ultra Broadband**

#### Attachments

cc. Karen Boulanger  
Randy Evans  
Richard Bruce

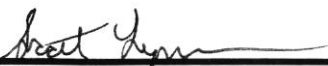
Procurement Department

**FINALIST RANKING 5-18-16**


*(internet access)*

**RFP#2016-014-IT Telecommunications and Internet Access**


CRITERIA		CABLE ONE	CONTERRA ULTRA BROAD
V. QUALIFICATIONS, EXPERIENCE AND REFERENCES	CM1	22	24
	CM2	24	24
	CM3	23	24
	CM4	20	20
VI. ELIGIBLE GOODS AND SERVICES	CM1	20	24
	CM2	21	24
	CM3	21	24
	CM4	20	25
VII. SERVICE LEVEL AGREEMENT	CM1	15	15
	CM2	14	15
	CM3	13	14
	CM4	12	13
VIII. PRICING	CM1	31.5	35
	CM2	31.5	35
	CM3	31.5	35
	CM4	31.5	35
<i>Subtotal</i>		87.75	96.50
<i>NM Preference (N/A) FED \$</i>		1	1
<i>Veteran Preference (N/A) FED \$</i>		1	1
<b>TOTAL</b>		<b>87.75</b>	<b>96.50</b>



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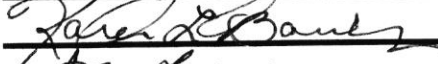
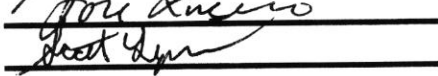
  


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INITIAL RANKING 5-4-16

RFP#2016-014-IT Telecommunications and Internet Access

CRITERIA		CABLE ONE	LIGHT STREAM NETWORKS	ALLIED	CENTURY LINK	CON TERRA ULTRA BROAD	ZAYO	LEVEL 3 COMM.
V. QUALIFICATIONS, EXPERIENCE AND REFERENCES	CM1	22	15	10	22	24	22	20
	CM2	25	18	5	22	25	25	23
	CM3	25	10	10	25	25	25	20
	CM4	23	12	0	18	24	20	19
VI. ELIGIBLE GOODS AND SERVICES	CM1	18	15	0	25	20	15	15
	CM2	18	8	0	25	19	17	15
	CM3	20	10	0	25	20	20	20
	CM4	19	11	0	25	20	18	16
VII. SERVICE LEVEL AGREEMENT	CM1	15	15	0	12	15	15	12
	CM2	12	12	0	11	14	14	12
	CM3	12	12	0	12	13	12	12
	CM4	13	13	0	12	14	13	13
VIII. PRICING	CM1	31.5	31.5	0	24.15	35	29	29
	CM2	31.5	31.5	0	24.15	35	29	29
	CM3	31.5	31.5	0	24.15	35	29	29
	CM4	31.5	31.5	0	24.15	35	29	29
	<i>Subtotal</i>	87.00	69.25	6.25	82.65	93.25	83.00	78.25
	<i>NM Preference (N/A) FED \$</i>	1	1	1	1	1	1	1
	<i>Veteran Preference (N/A) FED \$</i>	1	1	1	1	1	1	1
	<b>TOTAL</b>	87.00	69.25	6.25	82.65	93.25	83.00	78.25

  
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 Karen DeBault  
  
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 Joe Lucero  
  
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 Scott Lynn